

Formerly Indian Business Academy Bangalore





#### SCHOLASTIC ASSOCIATION



Freiburg University







Stockholm University

Stockholm University

University, Bansthali



Baddi University of Emerging

Science & Technology,

Himachal Pradesh

Friedrich Schiller University Associated ion of Indian Managemen Scholars, USA



Jaunpur



Science, Bangalore



Madras Institute of Development Studies, Chennai



University, Gujarat



Swamy Vivekananda Yoga Anusandhan Sansthana (SVYASA), Bangalore

#### **ACADEMIC & INDUSTRY ASSOCIATION**



Entrepreneurship European Retail Develpoment Academy. Institute of India









SAP University Alliances



Indian Society for Training & Development









Forum



Banaglore Chambers of Industry &

Teachers

Consortium-Global





Information Association Systems Audit and of Indian Control Management Schools

Association of India

Franchising Association of

India

National Entrepreneurship Network

Executive Recruiters

Association

Association

Institute of HRD



Higher Education Forum



Commerce

Confederation of The Global Compact

### Indian Industry

#### **RANKINGS**

A++ by 'Business India' All India B-School Survey 2015

56th Best B-School by 'The Times of India' All India B-School Survey 2016

**69<sup>th</sup>** Best B-School by 'The Week' All India B-School Survey 2015

**5<sup>th</sup>** Under Industry Interface by 'Outlook Money' All India **B-School Survey 2015** 

61st Best B-School by 'Outlook'

B-School Survey 2015





# INDUS BUSINESS ACADEMY

Since 2000, IBA, Bangalore under aegis of Arihant Education and Research Foundation, has made substantial contributions to the enhancement of management education, through a business-relevant curriculum, experienced and knowledgeable faculty, state-of-the-art infrastructure and a committed Academic Advisory Council. The research undertaken by the faculty at IBA is of remarkable depth and is referred and quoted by govt. & non govt. officials in their decision making process. Emphasis is placed on inculcating ethical values, social impact, sensitivity to environment, and strong leadership skills to mould young minds towards becoming best-in-class managers, capable of operating in globally competitive environments.

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B.M.L. Jain B.Tech. (IIT Kanpur 65-70) Chairman, IBA

Mr. B.M.L. Jain is an alumnus of Indian Institute of Technology - Kanpur and an entrepreneur with keen interest in Management theory and practice. For his contribution to the economic progress of the nation, he has been awarded the prestigious 'Udyog Patra' by Minister of Human Resources Development, Govt. of India. Mr. Jain is also the recipient of a 'Letter of Appreciation' from Bharatiya Ekta Parishad for his efforts towards National Integration. The Group's Engineering Unit was selected for World Quality Commitment International Star Award for the year 2007 by B.I.D. Spain for Corporate achievements, leadership, quality, innovation, excellence, technology & customer service.

He is recipient of "Corporate Philanthropist" Award by AIMS International, USA in the year 2009 at IIM Bangalore. He was honored with 'MTC Global Edupreneur Award 2013' for his contribution to excellence in higher education in India.

With an insider's view of management in India, his experiences on the subject are much sought after.



MTC Global Entrepreneur Award 2013 awarded to Mr. BML Jain by Maharaja Gajsingh-II of Marwar-Jodhpur, formerly Member of Parliament & Indian High Commission to West Indies.

Also seen, Mr. K.A. Chaukar, Former M.D., Tata Industries Ltd., Mumbai

IBA - Striving
towards
excellence in every
area of grooming Academics,
Teamwork, Socially relevant
Leadership and
Entrepreneurship

#### Why recruit from IBA?

Change is perhaps the only unrestrained order on which enterprises thrive and prosper. It is change that drives innovation, proves leadership and enables growth. Slack, stale and static approaches do not have a place where dynamism and vibrancy are needed. Conventional approaches, agility and adherence to traditions do not hold water in constantly volatile and turbulent scenarios.

Given these conditions, enterprises and corporates are constantly looking for such managerial human resources who are adept and yet adaptive. More so, they actively recruit managers who are resourceful and at the same time inventive.

IBA managers belong to this unique class. Through a 3D approach to learning Discussion, Dialogue and Discourse they are trained to be Creative, Enlightened and Organic Leaders. They are shaped through a robust Industry-relevant Curriculum by Business Leaders with an unparalleled Academic Rigour.

IBA's two-year leadership training is immersed in real-world challenges. IBA is a rare community of colleagues and faculty who demonstrate a diverse world of talents, beliefs and backgrounds. Their intense teaching rigour results in personal and professional transformations and prepares students for challenges in multifunctional areas

This learning is pervasive and powerful. It drives them to reach inside themselves for the strength, skills and confidence they will need to face in their managerial careers. In every session, class, event, and activity, IBAians are trained not only to study leadership, but demonstrate it.

I, with full responsibility, invite you for campus recruitment process at our Institute.

Looking forward to meet you!

# Destination CEO: Creative, Enlightened & Organic Leader

Success = Inspiration X Breakthrough X Achievement (S = IxBxA)











Dr. Subhash Sharma PGDM IIM-A, Ph.D. (University of Southern California (USC) LA, USA), Director, IBA, Bangalore

Dr. Subhash Sharma, holds Post Graduate Diploma in Management (PGDM) from IIM-A and Ph.D from University of Southern California (USC), Los Angeles.

He is a leading Indian management thinker and his academic contributions to development of Indian Management thought have been widely acknowledged. Dr. Sharma is the author of the path breaking books, Management in New Age: Western Windows Eastern Doors, New Mantras in Corporate Corridors: From Ancient Routes to Global Routes, New Earth Sastra: Towards Holistic Development & Management (HDM), Wisdom & Consciousness from the East: Life, Living & Leadership (this book is also published in French, Leadership Par LA Sagesse & LA Conscience: Tresors & Secrets de l' Orient au Benefice de l' Humanite. His other books, Creation from Shunya, Quantum Rope, Arrows of Time, Market's Maya and Shunya Poems, are also known for their creative ideas with literary touch. He has published a number of thought provoking articles on management, leadership and on social concerns, in journals of national and international repute. His innovative approach of 'Corporate Rhymes' has drawn worldwide attention.

As an instituion builder, Dr. Subhash Sharma has assisted in the development of WISDOM (Women's Institute for Studies in Development Oriented Management) at Banasthali University, has been the Founder Director of Indian Institute of Plantation Management, Bangalore and is also a Founding Member of Indus Business Academy.

He has received several Excellence & Achievement awards for his significant contributions including the 'The Innovative Leader Award' at the Global Leadership Conference, 2006, 'AIMS International Outstanding Editor Award' for the AIMS International Journal of Management for 2008, and 'AIMS International Fellow' in 2009.

His research work was used recently by Honorable Supreme Court for a very important judgement.





Manish Jain B.E. (Mechanical), PGDBM (Finance), MBA (Marketing), (PhD) Founder & CEO, IBA Bangalore

Mr. Manish Jain has managerial experience at MICO & Tata-IBM and is also presently the Director-Business Development MUHEPL. He was a nominee for 'Jewel of India 2002 Award' and a recipient of "Rastriya Shiksha Samman Puraskar 2003" by Indian Economic Development & Research Association (IEDRA) for his contributions to quality higher education. He received 'Distinguished Service Award' at IIM Ahmedabad for his contribution of developing Management Education in India. He has also been recognized as one among the 100 visionaries of India by NexBrands and ET Now. He has been invited by ET Now to be a part of its Talk Show "Brand India Vision 2020"

He is the driving force behind IBA, ably guided by an illustrious Academic Advisory Council and distinguished faculty members.





### **ACCREDITATION & AWARDS**



The IACBE is the leader in mission-driven and outcomes-based programmatic accreditation in business education, and it exists for the purposes of advancing academic quality and excellence in business education throughout the world. The philosophy of the IACBE is that academic quality and excellence in business education should be measured in terms of the overall level of performance of an academic business unit (department, division, school, college of business, etc.) relative to its mission.

In 2013, IBA received 'Certificate of Accreditation' from International Assembly for Collegiate Business Education (IACBE).

Only few Indian B—Schools out of 5000+ have been accredited as of now.

These accreditations bring global acceptance of the management program and opens up a network of collaborations, student and faculty exchanges, academic opportunities and excellent placement prospects.



IBA, Bangalore is awarded as the Most Innovative Institute in India by AIMS(Association of Indian Management School) during 28th National Convention of AIMS held at Ranchi University (26th-28th August, 2016). The parameters for the assessment were Pedagogy, teaching & learning Aid, Research, Innovative program structure, curriculum etc. Dr. Michael Zerkler, Head of Section, Organisation Development & Consulting — Zurich University of Applied Sciences and Dr. Yung Pin Lu, Director, Leadership Development Programme — Shanghai Jiao Tong University, China along with Mr. Manish Jain & Dr. Subhash Sharma



World Consulting & Research Corporation (WCRC) conducted research for 'Asia's 100 Best & Fastest Growing Private Education Institutes' and recognized IBA Bangalore as one of the 'Fastest Growing Private Education Institute for the session 2012–13' in the 'Business School' category. The Process Advisors & Evaluators were KPMG in India.



IBA, Bangalore has been awarded for consecutive 4 years as the Top Institute of Excellence and recent was in March 2016. Competition Success Review on event of its 50th Anniversary conferred CSR awards to the Top Institutes of the country. IBA Bangalore was awarded as the Top Institute of Excellence in India by CSR in 2016

The IBA's founding mission is to bring excellence in Teaching, Training, Corporate Networking and in Placements. We decided to address these issues by creating a world-class infrastructure in a 5-acre eco-friendly land. The curriculum at IBA is designed in such a manner that it is rigorous and constantly upgraded based on corporate requirements and in tune with the latest case studies and real-time experiences. Our strong and active corporate networking help channelize industry inputs into academics. Apart from curriculum, the best available faculty teach IBAians to enhance their leadership, communication and soft skills.

At IBA, the decree is to meet the corporate expectations, first. Our students are trained to perform in real life











Dr. Subhash Sharma PhD University of Southern California (USC), USA PGDM, IIM-Ahmedabad Dean & Director, IBA Bangalore Exp: 42 years Industry- 2 yrs, Academic- 40 yrs



Shri, B.M.L. Jain B.Tech. (65-70), IIT-Kanpur Chairman, IBA Known Industrialist and Philanthropist Exp: 46 years

### mentored by Committed faculty



Dr. M.S. Ramachandra PhD. - Kuvempu University, M.Phil., MBA, M.Com. Principal & Program Director Industry- 22 yrs, Academic- 15 yrs







Prof. V. Suresh Chandra Masters in Industrial Management (IIT-Chennai). B.Tech. (IIT-Kharagpur) Exp: 40 years Industry- 30 yrs, Academic- 10 yrs



Prof. Chandra Kant (PhD), PGDM (IIM-Calcutta) B.Tech. (IIT-Kanpur) Exp: 30 years Industry- 22 yrs, Academic- 8 yrs



Prof. J.B. Shetty B.Sc., Diploma in Footwear (Canadian Institute of Footwear Technology), MDP (IIM—Calcutta) Exp: 40 years Industry- 32 yrs, Academic- 8 yrs



Prof. B.M. Gourish MSW - Gulbarga University. PGDTD. BA Exp: 25 years Industry- 21 yrs, Academic- 4 yrs



Dr. Nandeesh V Hiremath M.Sc.(Agri.), MBA (HRM & Marketing) PhD. PGDHRM. PGDRD. CCIPRs & ACBT & IPRs (WIPO Worldwide Academy, Switzerland) Exp: 24 years Industry- 13 yrs, Academic- 11 yrs



Prof. Prema Ramachandran MA. MBA (HR) Exp: 20 years Academic- 20 vrs



Prof. Manish Jain (PhD), MBA (Marketing), PGDBM (Finance), B.E. (Mechanical) Exp: 19 years ndustry- 14 yrs, Academic- 5 yrs



Prof. Muvva Butchi Babu (PhD), MBA - Periyar University, M.Sc. (IT), B.Sc. (CS) Exp: 18 years Industry- 8 yrs, Academic- 10 yrs





Prof. Nagendra Hegde MBA - Visveswariah Technological University, BBA Exp: 15 years Industry- 12 yrs, Academic- 3 yrs



Prof. Prashant Kulkarni MA, PGDM (IFIM), Bangalore Industry- 2 yrs, Academic- 12 yrs



Prof. Smita M. Gaikwad (PhD), M.Phil. - Periyar University, MBA, BBA Exp: 13 years Industry- 1 yr, Academic- 12 yrs



Prof. Narendra Babu B.V. MBA - Rochester Institute of Technology, New York, B.E. (Mech.) Exp: 12 years Industry- 9 yrs, Academic- 3 yrs



Prof. Kannadas (PhD), M. Phil., MBA Exp: 8 years Industry- 1 yrs, Academic- 7 yrs

### **Imbibe Thought Leadership...**









### THE TROVE-ASSOCIATE & VISITING FACULTY

Apart from the illustrious core faculty, IBA students are also privileged to periodically and regularly learning from IBA's Associate and Visiting Faculty. The academic eminence that they bring with them is enriched with professional and industry experience and augur well with IBA's unique pedagogy.

#### **MARKETING & RETAIL**

- · Mr. Harish Bijoor CEO, Harish Bijoor Consults Inc.
  - Mr. Mohan Kuruvilla
- Imperial Chemical Industries Prof. G.S. Sreekiran
- Dean Dayanand Sagar Academy
- Mr. Shankar Iyer Marketing Consultant, Vidhura 3C Manage-
- · Mr. Ganesh Iyer Senior Vice President, Radio Mirchi
- · Prof. Joy Chakrabarty Strategy Consultant, Ex Contract Advtg. and •
- Mr. B.K. Kumar
- CEO, Business & Markets Strategists
- Mr. M. Kulothungan Sales Trainer, Titan Industries Ltd.
- Mr. Ram Subramaniam Next Phase Solutions India Pvt. Ltd.
- · Dr. K. Ravichandran Former Regional Director, AICTE & Faculty MKU, Dept. of Management Studies
- Mr. Rajiv Ahmed TNS India
- Prof. Samir R Chatterjee President (SGBED), Curtin Business School, Australia
- Mr. P. S. Srinivas Sidvin School of Business
- Mr. Shankar Bharath
- Senior Researcher, Hansa Research Group Ms. Suchitra Ramesh
- Intel Corporation • Mr. B.V. Srinath
- Mr. Venkatramanan Krishnamurthy Consultant - Retail, Supply Chain & Strategy
- Mr. Jayaram Babu Shetty Director – Merchandising, Innovative Film City Finance in Retail
- · Mrs. Nandini Vaidyanathan CEO, Startups, Strategy in Retail
- Mr. V. Nagendra Manager - Marketing, Valdel Retail Pvt Ltd., Retail Management
- Mr. S.P Venkatraman Manager - Category, Bigbazaar Retail Store
- Mr. David Livingston
- Manager Warehouse, Future Group, Management of Warehouse

#### FINANCE

- Mr. K.N. Guha Advisor, Corporate Banking
- Mr. V.V. Mohan Ex. VP, IndusInd Bank
- · Mr. Muralidharan R. Nair

- QMS Lead Auditor, Consultant Livelihoods
- Mr. Kiran Bindu Director, Intl. Programmes, ISBR
- Mr. Prasanna. R. Research Analyst, ING Vysya Bank
- Mr. Vijay Raja
- Chartered Accountant, Vijay Raja & Co.
- Prof. Sai Baba
- Management Consultant
- Mr. Vivekanand V. Kulkarni Prof. (Corp. Fin.) Aegis School of Business & • Mr. Vishu Behl Telecommunication
- Dr. Binoy Mathew
- Head, P.G. Studies, R.B.A.N.M.S
- Mr. K.S. Raghunath
- Mr. S.K.N Swamy Retired Asst. General Manager, State Bank
- of India Prof. Hema D.
- Dr. K. V. Ramanathan Associate Prof., Dayanand Sagar Business
- Mr. Harish Rao
- Investment Coach, Simple Equation
- Mr. Vijay Kumar N.V. Retired Manager, Canara Bank
- Prof. K. Harinath Asst Prof AIMS Institute
- Mr. S.P. Srinivasan Charted Accountant
- Prof. Ramakrishnan
- Professor, Christ and Jain University

#### **HUMAN RESOURCE**

- Mr. Praveen Kamath
- Mr. Ram K. Navaratan Chief Executive, HR Resonance
- Mr. Mathew Chacko
- Mr. M.P. Manjunatha, Consultant, HRM Consultants, Ex. Director Personal,
- · Mr. S.K. Nandy
- Director-CHRS, Ex-Head-HR, BPL Telecom
- Dr. Ramani WIMEN

COO - HAL Infotech

- Dr. B.R. Patil Ex. Professor - IIM Bangalore
- Dr. V. Prakash FX-GM-HR Cadilla
- Mr. S. Sekhar

ties I td

- Mr. Hari Rao Director, Titan Time Products & Titan Proper-
- · Mr. B.N Srinivas Rao Ex. Head HR & Admin, SKF INDIA LTD,

#### **OPERATIONS**

- Mr. Pankaj Jain Director Projects, OLX
- Mr. Rajaram Chandrasekar National Vice-Chairman, Indian Institution of
- Production Engineers Mr. R. Devanathan
- Retd. Sr. Divisional, Manager (Mechanical), TATA Steel
- GM-PED, TVS Motor Co. Mr. Kunigal Rama Sastry
- Mr. G. Ravindran SQC & OR Unit Indian Statistical Institute
- Mr. Anant Sagar
- Global SCM Programme Manager, IBM Dr. H.B.N. Murthy
- GM Solid Container Asst. Prof., Welingkar Institute of Management • Dr. Shaji Thomas
  - Mr. K.N. Sheshu
  - Prof. A.V. Rao

Director - (Academic & Administration), NSB

### **IT & E-BUSINESS**

- Prof. Anandh Venkatraman
- Prof. P.G. Bhat
- VP-Engineering. Object Orb Technologies
- Mr. R. Dorai CEO, Hartech Consultant
- Mr. Moses Mathuram AVP - Global Alliances, Infosys
- · Mr. S. Srikant
- Mr. Ramesh Chandra Mindsource Consulting Services
- Mr. Somanatha S. Director - Mobilistic Business Solution Pvt.
- Mr. Sreekanth Moni Sr. Engg. Project Manager - Fleztronics
- Mr. Ramesh P. Iyer Ex Principal Consultant, Strategic Partnership-
- Shobha Renissance Information Tech. Ltd. Mr. Rajendran Thangadurai
- Director RB & Creations · Prof. Rama Satish K.V.
- Professor, RNS Engineering College Ms. R. Vijaylakshmi
- Consultant, ISBR, IBMR, IFIM, Manipal Global Mr. Diwakar Menon
- Solutions Pvt. Ltd.

#### GENERAL MANAGEMENT. IB. **BUSINESS COMMUNICATION**

- Mr. Y.R. Sridhargopal Vice-President, Clarion Technologies
- Pvt. Ltd. Ms. Vedavathy R. Kabadi
- Company Secretary & Attorney, General Dr. Ashok Kumar T.K.
- Senior Product Manager, Alti Source Prof. Shikha Ojha
- Asst. Prof., CMS Business School
- Mr. Ramesh Venkataraman Director - CurAlea Mgmt. Consultants
- Consultant Adhishtaa Consulting Mr. K. Sivasubramanian

AVP Quality & Master Black Belt,

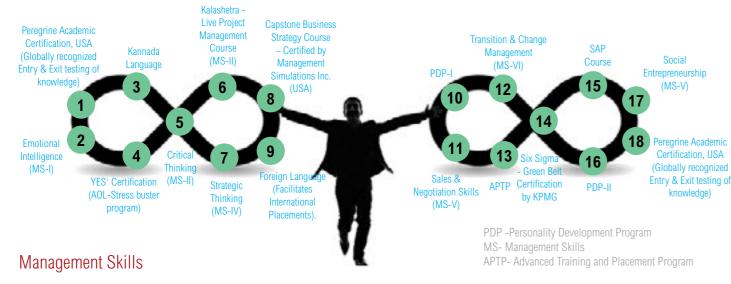
- Accenture Global e-Business Operations Pvt Ltd Mr. Suvas C. Mahapatra
- Mr. S. Nagendra
- Ms. Rupa Gopal Soft Skills Consultant, Trainer for Project Genesis with INFOSYS
- Mr. Raj Subramani Six Sigma Consultants Trainer & Coach
- Prof. Sarah Giri
- Certified Counsellor Voice & Language Mr. Karmarkar
- · Ms. Margaret Anne French Mr. Gnanamurthy
- . Ms. Revathi Shivakumar
- Ms. Shyamala Kamath

· Mrs. Sarawathi

French Mrs. Archana Bhulata

### IBA PROGRAMME-THE DIFFERENCE

The Management programme at IBA provides a solid foundation in the key business disciplines and reflects the breadth of management issues that arise in the national and international context. The curriculum packs the ingredients to enhance the crucial Emotional intelligence along with Logical thinking to ensure that the students have the edge when they enter the corporate world.



IBA believes that confidence to handle situations come from the knowledge and the skills that utilizes this knowledge. Reading a book on "Driving" is not the same as practicing driving. Management Skills is a set of courses, run by Prof. Chandra Kant, that teach students practical corporate skills as follows:

Emotional Intelligence	<ul> <li>How to control emotions and handle other persons' emotions.</li> <li>Understand how our mind creates negative thoughts and how to handle these thoughts.</li> <li>How to control emotions for better time management, prioritisation of activities &amp; be more productive.</li> </ul>
Critical Thinking	<ul> <li>How to make goal-centric decisions rationally and come up with creative solutions</li> <li>How to remove subjective bias from decision making.</li> <li>Understand why we make wrong decisions.</li> </ul>
Sales & Negotiation Skills	<ul> <li>Understand people's motivation.</li> <li>How to sell your ideas to others.</li> <li>How to generate leads, get appointments and sell face-to-face.</li> <li>How to create a win-win situation for all parties.</li> </ul>
Strategic Thinking	Understand and use the principles of strategic management to determine success in your own life.
Managing Projects	Understand and use the principles of project management in achieving short-term and long-term life objectives.
Social Entrepreneurship	<ul><li>How to create economic and social value in enterprise</li><li>How to measure financial and social ROI</li></ul>
Transition Management	<ul> <li>How to prepare for and adjust to inevitable changes (good or bad) in our life and our careers.</li> <li>Understanding the change management process.</li> <li>Understanding what will happen in corporate life and what a student can do to be most effective.</li> </ul>

Unique feature of this course is that senior students acts as tutors to the first year students. They conduct additional exercises & give feedback on gaps and ways to reduce the gaps. IBA is possibly the only Institute which teaches these skills as part of its formal pedagogy.

#### Corporate Internship

At IBA, we believe that no professional management education is complete until students are able to relate Management Theory with practice in more meaningful way. As part of the academic curriculum of the program, the students of PGDM are required to take up Corporate Internship/Project in reputed organizations for 3 months. The internship is carefully designed so that it is mutually beneficial to both organization and student.

#### Capstone® Business Simulation Program

Capstone® Business Simulation programs are a jump-start for leadership development. They enhance and bring a live business understanding and create competent, confident and astute business professionals.

The program provides participants with a clearer and holistic understanding of core business dynamics, a sound understanding of financial objectives and metrics, and lays the groundwork for smart, business-savvy decision making that will favourably impact company's productivity and profitability.

#### Some High Level Outcomes:

- Improved market-based decision making skills and business acumen.
- Usable financial literacy: a compelling understanding of how various functional decisions effect the numbers.
- Improved cross-functional collaboration and teamwork.
- Ability to balance the daily tactical pressures with strategic initiatives.
- Improved problem-solving based on customer needs, competitor information and company data.
- Gain insights that challenge your assumptions: forward thinking individuals.
- Clearer understanding of and alignment with the company's strategy.
- Ability to define and/or clarify specific bottom line performance expectations and objectives related to profitability and other measurable business drivers.

Capstone Business Simulation provides the rare opportunity to experience running a complete business, with the benefit of reports that show clear correlations between management decisions and outcomes.

#### Kalakshetra (Live Project Management)

Throughout their academic life, students have been taught to compete with others. Students do not really learn how to work in groups, towards a predefined objective. This, however, is an essential skill for success in corporate life. In Kalakshetra:

- Students of 1st year are grouped randomly to stage a set of short-duration plays on a theme.
- The performances are judged by the seniors, the alumni and the faculty.

Kalakshetra is a platform for students to learn

- Basics of Project management like Work Breakdown Structure, Gangue chart, MS Project, Project planning, Stakeholder analysis, Project charter, Project status reporting, etc.
- Team management while doing a cultural activity.
- Concept of team formation.
- Utilizing each other's strengths with creativity to produce a play
- Competing as well as coordinating with other teams for common infrastructure requirements as well as budget management.
- Importance of timing and support systems as enacting a play requires immense back-end coordination.
- · Being confident and face their fears by performing in front of

- live audience.
- That teamwork can move mountains and create something awe-inspiring.

Students remember the lessons of Kalakshetra more than any theoretical class on Project Management.

IBA is possibly the only Institute which uses 'plays' to teach project management and team building as part of management skills.

#### Advanced Placement & Training Programme (APTP)

At IBA, placements is not a seasonal task but instead a process that is initiated by means of Advanced Placement & Training Programme (APTP) right from the day a student joins the course. An exclusive Placement Team has been developed to serve this purpose which comprises of select students along with the Placement officers. This team;

- Builds an interface between IBA and Industries.
- Prepares students for Aptitude Tests, Group Discussion and Mock Interviews to gain confidence, diminish nervousness, hone their responses and think on their feet.
- Offers personal support systems and work directly with the students keeping their interests and goals in mind.
- Groom students to meet the expectations of the Corporate world.

### Peregrine Academic Services



Peregrine Academic Services is a Global Education Support which provides a variety of Academic oriented programs with quality assurance. This helps a student in Educational transition which occurs for a student when moved to Higher Level Programs such Post Graduate in Management. This is a module-based program that is entirely online and includes online instructional content and online testing. Each of these options allows the student to academically transition more effectively to the next higher level.

#### **Business Analytics**

The Business Analytics specialisation at Indus Business Academy introduce the concepts of Information Technology and Data Science to allow a management graduate to understand how these concepts can be used to get actionable insights for businesses to increase revenues and profits.

Traditionally, organisations increase revenues and profits based on models that assume steady state in the market. The current market scenario is fast changing and chaotic.

With the advent of technology, there is a surplus of transaction data pertaining to an organisation's business operations and customer relationships. Traditional MIS, at best, relies on Extract, Transform and Load logic to summarise, slice and dice data to find meaningful information for operational efficiency as well as strategic insights.

Business Analytics allows the students to use statistical models ans machine learning to determine actionable insights.

#### Curriculum

#### **First Year**

### Post Graduate Diploma in Management (PGDM)

TRIMESTER I	TRIMESTER II	TRIMESTER III
Managerial Accounting	Managerial Communication II	Quantitative Methods - II
Information Technology in Management	Financial Management	Management Skills III (Sales & Negotiation)
Marketing Management I	Managing in the Knowledge Economy	Corporate Finance
Business Law	Management Skills II (Project Management & Effective Execution)	Management Perspective - II
Managerial Economics	Entrepreneurship	Business Research Methods
Organizational Behavior	Art of Living - YES+ Programme	Personality Development Program
Management Skills I(Critical thinking & Emotional Intelligence)	Marketing Management II	International Business
Managerial Communication	Management Information System	Entrepreneurship Learning & Incubation Centre
Quantitative Methods - I	Human Resource Management	Management of Banks & Financial Institutions
Management Perspective - I	Production & Operations Management	Consumer Behavior
		Human Resource Development
		Exploratory Data Analysis using R
		Total Quality Management

#### **Second Year**

CORE SUBJECTS	MARKETING	FINANCE
Strategic Management & Business Policy	Consumer Behavior	Security Analysis & Portfolio Management
Enterprise Resource Planning	Sales & Distribution Management	Management of Banks & Financial Institutions
Personality Development Program	Brand Management	Derivatives
Management Skills IV (Strategic Sense)	Media & Entertainment Management	Strategic Financial Management
Management Skills V (Social Entrepreneurship)	Advertising Sales & Promotion	Financial Instruments Markets & Institutions
Management Skills VI (Transition Management)	B2B & Services Marketing	Mergers & Acquisitions
Dissertation	Advanced Retail & Services Marketing	Taxation Management
	Social Media Marketing	

OPERATIONS MANAGEMENT	IT & e-Business	RETAIL
Logistics & Supply Chain Management	IT Services & Products	Introduction to Retail Management
Production Planning & Control	Business Intelligence	Retail Store Operations
Six Sigma	Exploratory Data Analytics using R	Retail Supply Chain Management
Global Manufacturing & Materials Management	Business Process Modeling	Category Management
Operations Management in Services Industries	Software Project Management	Visual Merchandising
Operations Strategy	Software Tools & Techniques	Buying & Merchandising
	Data Science and Analytics	Management of Warehouse
	Machine Learning	Retail Entrepreneurship
	Marketing Analytics	Branding in Retail

INTERNATIONAL BUSINESS	HUMAN RESOURCE
International Markets & Marketing	Talent Acquisition & Management
Logistics, SCM, International Logistics	Compensation Benefits & Performance Management
Global Business Intelligence	Training & Development
International Business Strategies	Labour Laws
Advance Reading in IB - International Trading Techniques	Leadership & Managerial Effectiveness in Global Context
Creating Indian MNC's- Concepts & Case Studies	Knowledge Management
Foreign Exchange Management	Human Resource Information Systems
Banking & Finance in IB	
WTO	

# **Glimpse of Final Placements 2016**





















jaro education \*\*









Somika Prasad







IntelliPoot





























**Mahindra** FINANCE









# INDUSTRY **EXPOSURE**





Bisleri, Bengaluru



Avasarla, Bengaluru



Sartorius, Bengaluru



Bosch, Bengaluru



TVS Motor Company, Bengaluru



IIM Bangalore, Bengaluru



Hewlett Packard, Singapore



V.S.T Tillers Tractors Ltd., Bengaluru



Hindustan Machine Tools (HMT), Bengaluru



SAP, Bengaluru



INSEAD, Singapore



Malaysian Petroleum, Kuala lumpur

**GG** Visiting Industries & International study tours gives us real time exposure to the work culture and its functioning

# INDUSTRY INTERACTION



Ex-Judge Supreme Court and Lokayukt of



Director, BSG-Microsoft







Director (Analytics), Flipkart





CIO, Redington



Director (HR), BAE Systems India (Services)





President, Tally Solutions India Ltd.



accenture

Maverick Holdings &

Pvt. Ltd.

Investments

Deloitte.

☑ IKYA

Regional HR Director, Airbus Group





VP(HR), Accenture



Sr. VP, Infosys





CEO, Maverick Holdings & Investments Pvt.



VP(Energy and Utilities), Genpact

GENPACT



CEO, BSM Leadership Capital



VP, ABB (India & South Africa)





Sr Director, Deloitte



Principal Credit Officer, African Development Bank Group





Director & Head (HR), IKYA Group



South Zonal Head Manager, Reliance Retail





Global Delivery Manager, HP



Finance Controller, Helion Ventures





Mr. Tony Varghese Francis Head (South), Red FM 93.5



Head (Retail HR), ING Vysya Bank



GM(HR), Toyota Kirloskar Pvt. Ltd.



Director (HR), GE Energy, Power Electronics





Head, Risk & Compliance, GASCO-UAE



Professor, IIM Lucknow & Ex-Director, IIM Kozhikode





Chief Information Security Officer, GMR Group



Chairman, Unic TV





VP & General Manager (Retd.) Intel Custom Foundry and Founder - Reach for



President – Group HR, Landmark Group





Business Segment Manager – Kuehne Nagel



Manager (Audit) - Grant Thornton





Manager (Tax) - Grant Thornton



Advisor – (India) Ltd. & Ex-Chief Officer & SHARP MD for Sharp Business Systems (India) Ltd.





Talent Acquisition Leader (Analytics) - Genpact



Associate Vice President Hindustan Coca-Cola Beverages Pvt. Ltd.





Associate Director (Audit) - Grant Thornton



Associate Director (Tax) - Grant Thornton

C Grant Thornton



Consultant – NEN Regional Office, Bangalore



Mr. T R Parasuraman
Deputy Managing Director and Member of Board — Toyota Industries Engine Pvt. Ltd.





Head(HR), Microland Co. Ltd.



>>> For more details visit www.iba.ac.in

Disclaimer: Readers are requested to note that designations mentioned in this list are the designations held by dignitaries during their Interactions/ Lecture with our students





#### N Balachandan, Group Director - Human Resources, Coffee Day Group

"Green Campus and Impressed with the accreditations and outcome focused education."

#### Jaydip Sinha, Madison Street Capital

"Warm hospitality and humble attitude."

### Divya Rajput, Head — CBI & ITS, Indian Institute of Corporate Affairs

"Well-cultured students, humble staff and vibrant campus."

#### Tufail Khan, Co-founder, Carwale.com

"Great Experience visiting a wonderful campus. Great Contribution of caring and knowledge faculty and eager to learn students."

#### Wg Cdr (Retd.) Mohandas, AIMA Coordinator

"Came as an observer from AIMA. The serene atmosphere is out of place for a busy hassle of Bangalore. Had a very nice time. The staff is very cooperative and friendly. I wish the college a very prosperous growth."

IBA is growing leaps & bounds and great to be associated with Institute of this stature with right focus of the people.

D A Jaya Kumar, Zonal Head, HR, Hindustan Coca Cola

#### Suraj Chettri, Regional HR Director, Airbus Group India

"Impressed with all that I have seen. Good to see a course with a different focus on EQC."

### Satish C Amblee, CEO, Garuda Maverick Infrastructure Projects Ltd.

"Very good infrastructure and environment. Students asked very interesting questions and were keen learners."

#### Guru Prasanna, Director-Analytics, Flipkart

"Engaging staff and faculty that want to see the school grow to new heights. Excellent campus too."

#### G V Krishnan, Exec Director, Lowe Lintas

"I find that IBAians are more adaptable and are eager to adjust to the corporate environment and to that extent 'less demanding' and are more eager to prove that they can contribute first. They also have their feet to the ground and hence are willing and able to adapt well."

### Mali Mahalingam, Executive Vice President & Chief People Officer, Symphony Teleca Corporation

"Impressed by the infrastructure that the Institute provides and feel that this will go a long way in enabling students to be great future managers."

#### Vrishabhendra Swamy, Vice President, ABB

"Good Campus, Environment friendly, Nice interaction with students."

#### Vijender Singh Kadyan, Head HR, C K Chetty & Sons

"Every time I visit IBA, it makes me feel happy as the students have a unique approach to learning, and it always feels good to interact with them."

### Satish Vishwanathan, Director, Business Support Group, Microsoft

"The focus of corporate world today is a work force that has the ability to handle the situation practically and that is what the student of IBA is trained to do from the onset."

### Binod Hampapur, Sr. VP & Global Head - Corporate Relations, Infosys

"Lush Green Campus, learned Faculty, Academic resources and energetic students — perfect blend for Industry Managers in making. All the best IBA! Tremendous effort by the institute for the society as "a whole.

#### Priya Dubey, AVP- HR, Carwale.com

"We have recruited post graduate management students from the IBA, Bangalore Campus and we are very glad to corroborate the excellent caliber and aptness of IBA"

#### Vikas Baijal, Senior VP-HR, Bata India Ltd, India

"It was a pleasure to be at the campus once again. Will be here for interns too. Great team+student."

### Vimal M, Zonal HR Manager, Mahindra and Mahindra Financial Services Ltd

"Pleasure to be back, committed team and good pool of students."

#### Nishanth, Renowned RJ, Red FM 93.5

"IBA you are the most wonderful people, bajaate raho!!!"

### D.A Jaya Kumar, Associate Vice President - HR, Hindustan Coca Cola Beverage Pvt. Ltd.

"Very impressed with the campus, the students are very positive with lot of energy, good job done by the faculty."

#### B. Venkataramana, President – Group HR, Landmark Group.

"A great interaction with the students, the faculty members are passionate, wishing the institution all the success."

### Rajeswari Santhanam, Associate Director, leading Tax practice Quality and Risk Management, Grant Thorton

"High energy level among students, passionate faculty, definitely makes this place more energetic."

IBA has done remarkably well in admitting & nurturing students by way of modish curriculum, visiting faculty sessions & corporate partnerships. Students' track record in our organization has been appreciative & progressive.

Sujitesh Das, Head HR - Microland

### **Recruiters of IBA students in the recent years**

**DECATHLON** 

### **Recruiters of IBA students in the recent years**



# Partial list of Admirable Alumni

Name	Batch	Hometown	Designation	Current Company
Sumit Moriyani	2003 - 05	Datia (Madhya Pradesh)	Head Infrastructure Management Services - ASEAN	Tech Mahindra, (Singapore)
Anant Sagar	2003 - 05	Dehradun (Uttrakhand)	Global Process Owner & Strategy Leader	IBM, Bengaluru
Rajdeep Dutta	2004 - 06	Kolkata (West Bengal)	AVP - Operations - Head SOI	Snapdeal, Gurgaon
Ankur Saxena	2008 - 10	Indore (Madhya Pradesh)	Asst. Manager - Add Sales	Aaj Tak, Bengaluru
Anindita Kundu	2007 - 09	Kolkata (West Bengal)	Manager - Marketing Solutions (South)	LinkedIn, Bengaluru
Vijay A G	2001 - 03	Mysore (Karnataka)	Head - HR Process Excellence	Alghanim Industries, (Kuwait)
Punita Singh	2006 - 08	Bengaluru (Karnataka)	Asst. Vice President	l Ads & Events, New Delhi
Deepak Lall	2002 - 04	Madhubani (Bihar)	State Sales Head	United Sprits Ltd, (UB Group), Raipur
Kavindra Brijwal	2007 - 09	Munsiyari (Uttarakhand)	Manager - Marketing (South)	Godrej & Boyce Mfg. Co Ltd. ,Bengaluru
Sameer Sikdar	2002 - 04	Bhopal (Madhya Pradesh)	Zonal Business Head	Timesjobs.com, Hyderabad
Vijay Iyer	2002 - 04	Mumbai (Maharashtra)	Asst. Vice President	GE Capital, Bengaluru
Niranjan Kr. Marodia	2003 - 05	Sirsa (Haryana)	Deputy Vice President	Axis Bank, Mumbai
Prasant Hakim	2003 - 05	Kolkata (West Bengal)	Associate Vice President	Ernst & Young, Gurgaon
Parag Shah	2002 - 04	Calicut (Kerala)	Analyst - Trading & Surveillance	Dubai Gold & Commodities Exchange, (Dubai)
Sridhar Rajaram	2001 - 03	Bengaluru (Karnataka)	General Manager - Marketing	Aditya Birla Group, Bengaluru
Dev Bhattacharya	2004 - 06	Shillong (Meghalaya)	Head Events & Special Initiatives	NDTV, Bengaluru
Mukul Manchanda	2003 - 05	Chandigarh	DGM & EA-Executive Director-Strategy & Business Development	Essar Steel Ltd., Mumbai
Milan Jain	2004 - 06	Patnagarh (Orissa)	BDM - India , Middle East & Saudi Arabia	Wipro (Saudi Arabia)
Haindavi Narayan	2010 - 12	Hyderabad (AP)	Brand Manager - Oncology Division	Dr.Reddy`s Laboratories, Hyderabad
Priya Palit	2006 - 08	Ranchi (Jharkhand)	Manager - Human Resources	Reliance Industries Ltd., Mumbai
Auxilian Joseph Paul	2006 - 09	Chennai (Tamil Nadu)	Manager - Bids & Proposals	Dell, India
Richeek Dey	2002 - 04	Kolkata (West Bengal)	National Manager - Business Development & Online Sales	Videocon DTH, Mumbai
Luigi Cordeiro D'Souza	2003 - 05	Mumbai (Maharashtra)	Director - FX Trading - Africa	Standard Chartered Bank (Africa)
Mandeep Singh	2007 - 09	Jammu & Kashmir	Manager - Employee Relations	Tata Motors Ltd., Lucknow
Akshay Manikantan	2003 - 05	Kolkata (West Bengal)	Head of Marketing - Loyalty	Landmark Group, (UAE)
Gurpreet Singh	2007 - 09	Jamshedpur (Jharkhand)	Territory Sales Manager - VDI,SGD & Sun Ray.	Oracle, (U.K)
Amrit Panigrahy	2005 - 07	Gajapati (Odisha)	Equity Research - European Aerospace and Defence Sector	Cognizant Technology Solutions, Hyderabad
Pinki Porwal	2001 - 03	Bijapur (Karnataka)	Manager - Projects - ERP/SAP	CTS - Piscataway, (New Jersey)
Amar Rastogi	2002 - 04	Kanpur (Uttar Pradesh)	Head of Marketing	Worldwide Industrial Venture Ltd., Lagos (Nigeria
Arnav Dutta	2002 -04	Kolkata (West Bengal)	Group Head - Logistics	NCDEX, Mumbai
Jishnu Kumar Baruah	2001 - 03	Dibrugarh (Assam)	Unit Head	Shoppers Stop, Bengaluru
Nisha Yadav	2001 - 03	Bokaro (Jharkhand)	Sr. Specialist - BPO Recruitment	Accenture, Bengaluru
Divya Nayak	2001 - 03	Bengaluru (Karnataka)	Manager - Corporate Affairs	Transas, (Hongkong)
Anirban Mukherjee	2005 - 07	Kolkata (West Bengal)	National Category Manager	Metro Cash & Carry,Bengaluru
Yogesh Jadhav	2008 - 10	Nasik (Maharashtra)	Asst. Branch Manager	Glaxosmithline, Mumbai
Abhishek Agarwal	2003 - 05	Assam	AM - Procurement	Municipality & Planning Dept., (U.A.E)
Vinod Lalwani	2004 - 06	Varanasi (Uttar Pradesh)	Sales Manager - North	Toshiba , Delhi/NCR
Javed Agadi	2001 - 03	Haveri (Karnataka)	Global Talent Acquisition	Ebay, Bengaluru
Manish Parmoji	2001 -03	Belgaum (Karnataka)	Sr. Manager - PMO	Utopia Global, (USA)
Rakesh Jain	2002 - 04	Bengaluru (Karnataka)	Manager - Talent Acquisition	Deloitte, Bengaluru
Sangamesh Ijery	2003 - 05	Bijapur (Karnataka)	Procurement Project Head - APAC	Johnson & Johnson, (Singapore)

Name	Batch	Hometown	Designation	Current Company
Karthick S.	2004 - 06	Chennai (Tamil Nadu)	Business Leader (Product)	VISA, India
Sai Harihar A.	2005 - 07	Puducherry	Asst. Manager - Retail Sales & Operations	Sony of Canada Ltd., (Canada)
Mudit Jain	2006 - 08	Lucknow (Uttar Pradesh)	Sr. Merchandiser	Tommy Hilfiger, (UAE)
Pradeep Singh	2006 - 08	Lucknow (Uttar Pradesh)	Asst. Manager	ESPN India, Bengaluru
Mousami Chattopadhyay	2007 - 09	Raipur (Chattisgarh)	"Escalation Specilaist - T3 managment"	Yahoo, Bengaluru
Kumar Abhishek Anand	2007 - 09	Patna (Bihar)	Branch Manager	Union Bank of India, Mangaon
Atushri Barua	2007 - 09	Jaipur (Rajasthan)	Global Communication & Change Management	Hindustan Unilever Ltd (HUL), Bengaluru
Adithya RS	2007 - 09	Coimbatore (Tamil Nadu)	Sales Officer	Stanley Black & Decker, Coimbatore
Dilip. V. Bhaskar	2002 - 04	Cuddapah (AP)	Asst. Manager - Retail Finance	TVS Motors, Bengaluru
Sanjog Meshram	2002 - 04	Nagpur (Maharashtra)	Business Head - Telecom Products	Kores (India) Ltd. Mumbai
Nitika Mehrotra	2004 - 06	Lucknow (Uttar Pradesh)	Asst. Manager	State Bank of India (SBI), Hyderabad
Anya Geraldine D'Souza	2003 - 05	Goa	Manager - Marketing Communications	Honeywell, Pune
Ashish Sahrawat	2003 - 05	Ghaziabad (Uttar Pradesh)	Sr. Manager - State Trade Marketing	United Sprits Ltd, (UB Group), Faridabad
Sameer Redij	2002 - 04	Mumbai (Maharashtra)	Vice President- Sales	CtrlS Datacenters Ltd., Mumbai
Ravi Kayal	2002 - 04	Kolkata (West Bengal)	Asst. Vice President	IL&FS Financial Services Ltd
Waseem Surve	2006 - 08	Mumbai (Maharashtra)	Media Manager	UM WW ,( Qatar)
Anup Gholap	2009 - 11	Nasik (Maharashtra)	Sr. Analyst - Market Research Intelligence	Hewlett Packard, Bengaluru
Preeti Shrotri	2010 - 12	Jagdalpur (Chattisgarh)	Associate Consultant	Thomson Reuters, Bengaluru
Makrand Patwardhan	2007 - 09	Nagpur (Maharashtra)	Business Report & Visualization Developer	IBM, Delhi/NCR
Salman Afzal	2009 - 11	Lucknow (Uttar Pradesh)	Sr. Knowledge Management Analyst	Deloitte, Bengaluru
Aditi Lenka	2004 - 06	Bhubaneswar (Odisha)	Sr. Businness Associate	Tech Mahindra, Bengaluru
Nishant Bahuguna	2008 - 10	Dehradun (Uttrakhand)	Sr. Research Associate	Cognizant Technology Solutions
Sandy Ghosh	2006 - 08	Kolkata (West Bengal)	Sr. Manager	YES Bank, Calcutta
K. Bharath Nandan	2005 - 07	Hyderabad (AP)	Sr. Associate Consultant	Bosch, Bengaluru
Udaysinh Raje Nimbalkar	2005 - 07	Bengaluru (Karnataka)	Contract Manager - Supply Chain	DHL, Bengaluru
Sanaden Gurunathan	2009 - 11	Bengaluru (Karnataka)	Asst. Sales Manager	Hyundai Motors, Bengaluru
Rajdeep Singh	2005 - 07	Haryana (Punjab)	Head -Digital Marketing	Lumarta, Noida
Poulamee Ghosh	2003 - 05	Kolkata (West Bengal)	Sr. Director - Business Planning	Mindshare Fulcrum, Mumbai
Naveen Patel	2001 - 03	Vishakapatnam (AP)	Sr. Manager	Accenture, Visakhapatnam
Ritesh Kr. Sahay	2002 - 04	Kolkata (West Bengal)	Sales Manager	Hewlett Packart, Bengaluru
Yogendra Goswami	2005 - 07	Mathura (Uttar Pradesh)	Sr. Officer - PED	Asian Paints, Greater Noida
Ravi Newatia	2008 - 10	Nainital (Uttarakhand)	Sr. Research Associate	Cognizant Technology Solutions, Hyderabad.
Amrit Malhotra	2007 - 09	Bhopal (Madhya Pradesh)	Account Manager - Microsoft Dynamics	Intertec Systems (Dubai)
Nitin Sharma	2004 -06	Ajmer (Rajasthan)	Manager - Global Enterprise Business Unit	Reliance Communications, New Delhi
Raj Senapati	2007 - 09	Cuttack (Odisha)	Consultant- SAP HCM -Talent Management.	Capgemini, Calcutta
Heena Sharma	2009 - 11	Raipur (Chattisgarh)	System Analyst - CRM Functional Consultant	Tata Consultancy Services, Mumbai
Kunal Dhingra	2004 - 06	Mumbai (Maharashtra)	Associate Director - Window2India, NRI Services	Times of Money, Mumbai
Bhavesh Rathod	2007 - 09	Bhubaneswar (Odisha)	Asst. Manager	Tata Consultancy Services, Bengaluru
Siddharth Karnawat	2003 - 05	Mumbai (Maharashtra)	Chief Manager - Marketing	TechProcess Payment Services Ltd, Mumbai
Ashutosh Sonkar	2007 - 09	Sultanpur (Uttar Pradesh)	Deputy Chief Manager	Mail Today (The India Today Group), Noida
Anubha Pathak	2010 - 12	Lucknow (Uttar Pradesh)	Process Analyst	Wipro Ltd., Bengaluru

### Indus Business Academy, Bangalore — 8.5 Acre Residential Campus













### **Placement Team 2016**



Richa Sarna Public Relations Officer richa@iba.ac.in



#### Student Members

Top (L-R): Bharadwaja V. | Prasanth NSR | Nishant Haran | Devesh Kumar Jain | Rishabh Gupta | Vishnu K Bottom (L-R): Venkata Shalini | Shristy Shrivastava | Shreya Dewangan | Ria Sharma

E-mail: placements@iba.ac.in | Ph: +91 80 2608 3716; +91 93435 18946 | Fax: +91 80 2608 3717

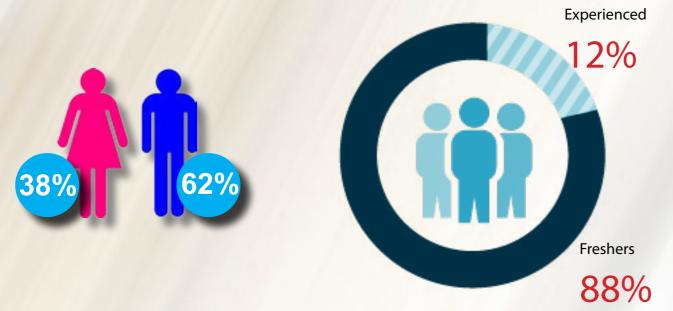


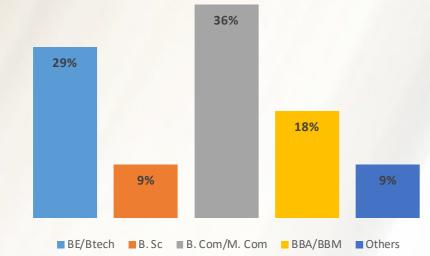
**Academic Background** 

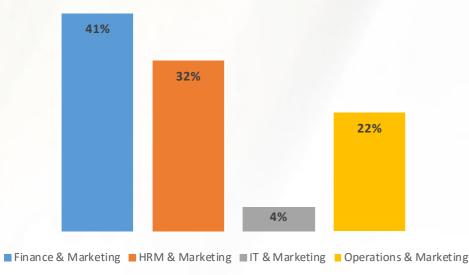
Specialization

### **IBA Student Demography**

Batch 2016-17







### STUDENT SUMMARY

#### FINANCE & MARKETING

- 01. Argha Roy
- 02. Vanga Naresh
- 03. Akshay Sharma
- 04. Vikas Yadav
- 05. Nishanth Haran
- 06. Devesh Kumar Jain
- 07. Sanchali Kar
- 08. Ranita Debnath
- 09. Ayush Dhawan
- 10. Nitin Vaswani
- 11. Yeruva Prashanth Reddy
- 12. Kajal Raghuwanshi
- 13. Souravmoy Bose
- 14. Amrutha P
- 15. Snigdha Ganguly
- 16. Yamuna Kumari Jain
- 17. Prashant Gupta
- 18. Akash Jaiswal
- 19. Ria Sharma
- 20. Anil Kumar Mandela
- 21. Ankit Kumar Khetan
- 22. Tubati Ganesh
- 23. Boyana Naga Sai Babu
- 24. Pranav Mandal
- 25. Ankita Sharma
- 26. Deepak Agarwala
- 27. Aklank Jain
- 28. Avantika
- 29. Suman Mondal
- 30. Krishna Pranava P
- 31. Namrata Kothari
- 32. Arijit Sarkar
- 33. Jubin Sankhla
- 34. Kanneganti Manasa
- 35. Devanabanda RamCharan Reddy
- 36. Vunnava Krishna Chaitanya
- 37. Polu Gurivi Reddy
- 38. Sipun Kumar Nayak
- 39. Balpreet Kaur

- 40. Rishabh Gupta
- 41. Sapna Soni
- 42. Kumari Kavita
- 43. Shreya Dewangan
- 44. T Dayaram Sagar
- 45. Shalini Sethiya
- 46. Vusirikala Viswa Varun

#### **HRM & MARKETING**

- 47. Dalia Das
- 48. Anurag Agarwal
- 49. Guna Leela Venkata Sesha Sai
- 50. Paramita Chakraborty
- 51. Priyanka Shome
- 52. Putcha Venkata Saya Karthik
- 53. M Haritha
- 54. Nilay Kusari
- 55. Kandula Sai Swamy
- 56. Ranjana Kiran Toppo
- 57. Anirban Chakraborty
- 58. Namrata Agarwal
- 59. Sagar Apte
- 60. Rahul Dutta
- 61. D Aishwariya Lakshmi
- 62. Gargee Bhuyan
- 63. Aakash Verma
- 64. Nishant Mishra
- 65. Shubham Shukla
- 66. Ankit Kumar Mishra
- 67. Gurpreet Singh Ahuja
- 68. Naga Sunayana M
- 69. Pooja Srivastava
- 70. Manita Kumari
- 71. Disha Pahuja
- r i. Disha i ahuj
- 72. Shweta Khati
- 73. Ram Ratan Yadav
- 74. Dipannita Ghosh
- 75. Gullapalli Sai Dileep
- 76. Gopal Rajwar
- 77. Writoja Roy
- 78. Dipankar Chetry

- 79. Shiva Naicker
- 80. Harsha Mehra
- 81. Mohammad Akhtar
- 82. Manish Nirola
- 83. A Harish Kumar

#### IT & MARKETING

- 84. Shweta
- 85. Partha Pratim Manna
- 86. Rajat Soni
- 87. Gunjan Kalra
- 88. Gungun Dandopadhayay

### OPERATIONS &

### MARKETING

- 89. Moumita Roy
- 90. Surajit Bhakat
- 91. Malla Sirisha Rani
- 92. Satya Swaroop Bharadwaj Pydipalli
- 93. Nalukurthi Hanock
- 94. Venkata Manoj Kumar Yaram
- 95. L J Monica
- 96. Sai ratna Prasanth Nagulakonda
- 97. Gunday Sri Charan
- 98. Uday Bhaskarabhotla
- 99. Nihith Kumar
- 100. Anjan Banerjee
- 101. Gandham Anitha
- 102. Vishnubhotla Bhradwaja
- 103. Muheeb Syed Saif
- 104. Gummadi Leena
- 105. Gandikota Maheh Babu
- 106. Sumanta Banerjee
- 107. Veerabommu Arundeep
- 108. Prafful Rai
- 109. Phaneendra Babu Ammisetty
- 110. Menta Venkata Shalini
- 111. Priyanka Thatavarthi
- 112. Sourav Nandi



Argha Roy Regn. No.: FPB1517/001 Age: 23 yrs.

Academic	Bachelor's Degree	B.Tech
Background	Additional Qualification	Advance Java from IBM, Presonality Develoment Programme from Image Consulting Business Institute
	Company	Aditya Birla Fashion and Retail Ltd
	Title	Building awareness for style station and give traction to its sales
Summer	Area	Marketing
Internship Project	Duration	3 Months

Academic Background	Bachelor's Degree	B.Com (Computer Applications)
	Company	Innov4sight
	Title	Unfolding HITA in Health IT industry
Summer Internship Project	Area	Marketing
	Duration	3 Months



Vanga Naresh Regn. No.: FPB1517/004 Age: 22 yrs.



Akshay Sharma Regn. No.: FPB1517/005 Age: 23 yrs.

Academic	Bachelor's Degree	B.Com
Background	Additional Qualification	ІТТ, ОТ
	Company	UAS International
	Title	Service to be provided in Hostel & PG in Noida
Summer Internship	Area	Finance
rioject	Duration	3 Months

Academic Background	Bachelor's Degree	
	Company	Hindustan Coca-Cola Beverages Pvt. Ltd.
	Title	New product cevelopment at Hindustan Coca-Cola Beverages Pvt. Ltd.
Summer	Area	Marketing
Internship Project	Duration	3 Months





Nishanth 'R' Haran Regn. No.: FPB1517/007 Age: 21 yrs.

Academic Background	Bachelor's Degree	BBM
Summer Internship Project	Company	Xillion Telecom Pvt. Ltd.
	Title	Identify market position of the brand and to promote sales
	Area	Marketing
	Duration	3 Months

Academic	Bachelor's Degree	BBM
Background	Additional Qualification	Tally & Foreign Language
Summer Internship Project	Company	Reliance Fresh
	Title	Sensory Marketing of Mangoes at Reliance Fresh
	Area	Marketing
	Duration	3 Months



Devesh Kumar Jain Regn. No.: FPB1517/008 Age: 21 yrs.



Sanchali Kar Regn. No.: FPB1517/009 Age: 23 yrs.

Academic Background	Bachelor's Degree	B.Com (Hons)
Summer Internship Project	Company	Bisleri
	Title	A study on market share for Bisleri in terms of water and breverage
	Area	Marketing
	Duration	3 Months

Academic	Bachelor's Degree	B.Sc. (Biochemistry Hons.)
Background	Additional Qualification	Art of Living YES+ course
	Company	Berger Paints
Summer Internship Project	Title	A study on customers satisfaction towards Berger Express home painting both in gold and platinum services
	Area	Retail
	Duration	3 Months



Ranita Debnath Regn. No.: FPB1517/011 Age: 24 yrs.



Ayush Dhawan Regn. No.: FPB1517/014 Age: 24 yrs.

Academic Background	Bachelor's Degree	B.Com (Hons) - Accounting & Finance
Summer Internship Project	Company	Yes Bank Ltd.
	Title	Market survey on Property Backed Lending - Kolkata
	Area	Finance
	Duration	3 Months

Academic	Bachelor's Degree	B. Com
Background	Additional Qualification	CPT and DCA
	Company	Pantaloons
Summer Internship Project	Title	Deep understanding the functioning of Pantaloons with customer loyalty program and fighting price barriers
	Area	Marketing
	Duration	3 Months



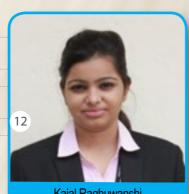
Nitin Vaswani Regn. No.: FPB1517/018 Age: 24 yrs.



Yeruva Prashanth Reddy Regn. No.: FPB1517/019 Age: 23 yrs.

Acadomio	Bachelor's Degree	B. Com.
Academic Background	Additional Qualification	CA-IPCC (Persuing) ITT (Information Technology Training)
	Company	Vector Systems Pvt. Ltd.
Work Experience	Designation	Accounts Assistant and Audit Requirements
	Duration	12 Months
	Company	Stock Holding Corporation of India Ltd.
Summer	Title	A study on Financial Derivatives, with special reference to Option strategies
Internship Project	Area	Finance
1 10,000	Duration	3 Months

Academic Background	Bachelor's Degree	B. Tech
	Company	Dena Bank
	Title	The study of Retail Assets products provided by Dena Bank
Summer	Area	Finance
Internship Project	Duration	3 Months



Kajal Raghuwanshi Regn. No.: FPB1517/020 Age: 23 yrs.



Souravmoy Bose Regn. No.: FPB1517/021 Age: 23 yrs.

Academic Background	Bachelor's Degree	B. Com
	Additional Qualification	Tally
Summer Internship Project	Company	Tata Motors
	Title	Income tax and Retirement benefits of the employees of TATA Motors
	Area	Finance
	Duration	3 Months

Academic Background	Bachelor's Degree	BBA (Computer Application)
Summer Internship Project	Company	Innohabit Technology Pvt. Ltd.
	Title	A Study On The Product Management Practices in startups in India
	Area	Marketing
	Duration	3 Months



Amrutha P Regn. No.: FPB1517/022 Age: 23 yrs.



Snigdha Ganguly Regn. No.: FPB1517/023 Age: 23 yrs.

Academic Background	Bachelor's Degree	B. Com (Hons.)
	Additional Qualification	Advance Excel
	Company	Eazycoach Educational Solutions Pvt. Ltd.
	Title	Study on changing consumer preferences towards online learning from offline learning
Summer	Area	Marketing
Internship Project	Duration	3 Months

Academic Background	Bachelor's Degree	BBM
	Additional Qualification	Equity Research
	Company	Misys financial software
	Title	Audit & internal control review of payroll
	Area	Finance
Summer Internship Project	Duration	3 Months



Yamuna Kumari Jain Regn. No.: FPB1517/026 Age: 22 yrs.



Prashant Gupta Regn. No.: FPB1517/030 Age: 25 yrs.

Academic Background	Bachelor's Degree	B. Com
	Company	Naveen Bansal & Co.
Work Experience	Designation	Auditor Assistant
	Duration	12 Months
	Company	Fortune Financials and Equity Research Pvt Ltd.
	Title	Industry Analysis
Summer	Area	Finance
Internship Project	Duration	3 Months

Academic Background	Bachelor's Degree	BBA
	Additional Qualification	Basic Computer Course
Summer Internship Project	Company	Indian Infoline Finance Ltd.
	Title	Study on equity research and valuation of companies according to client
	Area	Finance
	Duration	3 Months





Ria Sharma Regn. No.: FPB1517/033 Age: 22 yrs.

Academic Background	Bachelor's Degree	B. Com (Hons)
Summer Internship Project	Company	Royace Eye Industries (India) Ltd.
	Title	Business Plan for a start up in Surveillance Industry
	Area	Marketing
	Duration	3 Months

Academic Background	Bachelor's Degree	
	Company	Innov4Sight Health and Biomedical Systems Pvt. Ltd.
Cummor	Title	Introducing HITA to Educational Institutions in Bangalore
Internshin	Area	Finance
Project	Duration	3 Months





Ankit Kumar Khetan Regn. No.: FPB1517/037 Age: 24 yrs.

Academic Background	Bachelor's Degree	BBA
	Company	Anchor Health & Beauty Care Pvt Ltd.
	Title	Market Infrastructure and Requirements for increasing sales in Kolkata
Summer	Area	Marketing
Internship Project	Duration	3 Months

Academic Background	Bachelor's Degree	B. Com
Summer Internship Project	Company	Bajaj Finance Ltd.
	Title	Evaluation of loan procedures and consumer preferences regarding consumer durables at Bajaj Finserv
	Area	Finance
	Duration	3 Months



Tubati Ganesh Regn. No.: FPB1517/039 Age: 21 yrs.



Boina Naga Sai Regn. No.: FPB1517/040 Age: NA

Acadomia	Bachelor's Degree	B. Com
Academic Background	Additional Qualification	Tally
	Company	Load Dial Services Pvt. Ltd.
Summer Internship Project	Title	The study of the challenges involved in the channel expansion at loaddial services pvt ltd.
	Area	Marketing
	Duration	3 Months

Bachelor's Degree	B. Sc.
Additional Qualification	YLS in IIM, Bangalore
Company	UAS International
Title	Market Research on Hostel/PG in Noida Region
Area	Marketing
Duration	3 Months
	Degree Additional Qualification Company Title Area



Pranav Mandal Regn. No.: FPB1517/044 Age: 22 yrs.



Ankita Kumari Regn. No.: FPB1517/047 Age: 23 yrs.

Academic Background	Bachelor's Degree	B. E (CSE)
Summer Internship Project	Company	Comply Global Cloud Solutions Pvt. Ltd.
	Title	To enable incremental revenue generation by creating and nurturing sales pipeline by leveraging offline and digital media/medium
	Area	Marketing
	Duration	3 Months

Academic Background	Bachelor's Degree	B.Com (Accountancy Hons.)
Summer Internship Project	Company	ECOMP Technology
	Title	Business enhancement through financial services
	Area	Finance
	Duration	3 Months



Deepak Agarwala Regn. No.: FPB1517/051 Age: 23 yrs.



Aklank Jain Regn. No.: FPB1517/054 Age: 22 yrs.

Academic Background	Bachelor's Degree	B. Com
Summer Internship Project	Company	UAS International Pvt Ltd
	Title	Study on Existing hostels in Rohini area, Delhi
	Area	Marketing
	Duration	3 Months

Academic Background		B.Com (Accountancy)
Summer Internship Project	Company	UAS International
	Title	Portfolio Management of India First Life Insurance
	Area	Finance
	Duration	3 Months



Avantika Regn. No.: FPB1517/058 Age: 22 yrs.



Suman Mondal Regn. No.: FPB1517/062 Age: 24 yrs.

Academic Background	Bachelor's Degree	B. Com
	Company	Zyme Solutions Pvt Ltd
Work Experience	Designation	Analyst
	Duration	19 Months
	Company	UAS International Pvt Ltd
	Title	Investments on Gym chains
Cummor	Area	Marketing
Summer Internship Project	Duration	3 Months

Academic Background	Bachelor's Degree	BBA
Summer Internship Project	Company	Bata India Ltd.
	Title	Work on UPT of Stores (Recommend ways to improve UPT by 20%)
	Area	Marketing
	Duration	3 Months



PVSS Krishna Pranava Regn. No.: FPB1517/063 Age: 22 yrs.



Namrata Kothari Regn. No.: FPB1517/068 Age: 22 yrs.

Academic	Bachelor's Degree	
Background	Additional Qualification	AOL- Yes+
	Company	E-R3 Solutions Ltd.
	Title	Creating awareness among institutions regarding e-waste management
Summer	Area	Marketing
Internship Project	Duration	3 Months

Academic Background	Bachelor's Degree	BBM
	Additional Qualification	Tally
Summer	Company	Bata India Ltd.
	Title	How to reduce the present Goods in transit level of Bata Retail East
	Area	Marketing
Internship Project	Duration	3 Months





Jubin Sankhla Regn. No.: FPB1517/077 Age: 22 yrs.

Academic Background	Bachelor's Degree	B. Com
Summer Internship Project	Company	Soukwagaon.com
	Title	Study the factor influencing the business buying at soukwagon.com
	Area	Marketing
	Duration	3 Months

Academic Background	Bachelor's Degree	B.Com
	Additional Qualification	NISM series VA(Mutual Funds) and series VI(Depository Operations)
	Company	HDFC Bank Ltd.
Summer	Title	Servive quality of HDFC Bank
Internship Project	Area	Finance
	Duration	3 Months





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Devanaban	da Ram	ncharar	Reddy
Regn. 1	No.: FP	B1517/	080
A	kge: 22	yrs.	

Academic Background	Bachelor's Degree	B. Com
	Additional Qualification	Information technology training program
	Company	Pearl Beverages Ltd
	Title	Effect of brand equity on purchasing decisions of PepsiCo by customers
Summer	Area	Marketing
Internship Project	Duration	3 Months

Academic Background	Bachelor's Degree	B. Com
Summer Internship Project	Company	Pearl Beverages Ltd
	Title	A study on sales / marketing strategies and their effectiveness at PepsiCo
	Area	Marketing
	Duration	3 Months





Polu Gurivi Reddy Regn. No.: FPB1517/083 Age: 22 yrs.

Academic Background	Bachelor's Degree	B. Com (Computers)
Summer Internship Project	Company	Pearl Beverages Ltd
	Title	Market Research on Distribution Channel Strategy in Pepsico
	Area	Sales & Marketing
	Duration	3 Months

Academic Background	Bachelor's Degree	BBA (Finance)
	Company	Byram Holding (MSR Group)
0	Title	Analysis of Offline & Online retailer buying behaviour & perception towards Byram Cotton Bags
Summer	Area	Marketing
Internship Project	Duration	3 Months



Sipun Kumar Nayak Regn. No.: FPB1517/085 Age: 23 yrs.



Balpreet Kaur Regn. No.: FPB1517/090 Age: 23 yrs.

Academic Background	Bachelor's Degree	B. Com
	Company	IIFL
	Title	Equity Research
Summer	Area	Finance
Internship Project	Duration	3 Months

Academic Background	Bachelor's Degree	B. Com
Summer Internship Project	Company	Royace Eye Industries (INDIA) Ltd.
	Title	Business Plan for a start up in Surveillance Industry
	Area	Marketing
	Duration	3 Months



Rishabh Gupta Regn. No.: FPB1517/098 Age: 24 yrs.



Sapna Soni Regn. No.: FPB1517/100 Age: 22 yrs.

Academic Background	Bachelor's Degree	B.Sc (Mathematics)
	Company	Royace Eye Industries (INDIA) Ltd.
Summer	Title	The Study of Market Potential of Surveillance products of Royace Eye Industries in Delhi/NCR Region for Business Development
Internship	Area	Marketing
Project	Duration	3 Months

Academic Background	Bachelor's Degree	B.Com -A/C (Hons)	
	Company	Bata India Limited	
Summer	Title	UPT (unit per Transaction)	
Internship	Area	Marketing	
Project	Duration	3 Months	



Kumari Kavita Regn. No.: FPB1517/106 Age: 21 yrs.



Shreya Dewangan Regn. No.: FPB1517/107 Age: 21 yrs.

Academic Background	Bachelor's Degree	B. Com
	Additional Qualification	CA- CPT
	Company	UAS International
	Title	Consumer perception regarding non-linked insurance plan
Cummor	Area	Finance
Summer Internship Project	Duration	3 Months

Academic Background	Bachelor's Degree	B. Com
	Company	United Accrual Services
Summer	Title	Business development & market research of UAS International
Internship	Area	Finance
Project	Duration	3 Months





Shalini Sethiya Regn. No.: FPB1517/110 Age: 22 yrs.

nadamia	Bachelor's Degree	B. Com
cademic ackground	Additional Qualification	DCA
	Company	Fortune Financial & Equity Services Pvt. Ltd.
	Title	Financial Analysis & Data Presentation
ummer	Area	Finance
ternship roject	Duration	3 Months

Academic	Bachelor's Degree	B.Com
Background	Additional Qualification	E-NCCMP in finance doing certification given by NSE
	Company	MAX Secure Software
Summer	Title	B2B Sales
Internship	Area	Marketing
Project	Duration	3 Months







Dalia Das Regn. No.: FPB1517/003 Age: 24 yrs.

Academic Background	Bachelor's Degree	BA
	Company	GCMMF (Amul)
Summer Internship Project	Title	Market Potential of Lactose Free Milk
	Area	Marketing
	Duration	3 Months

Academic	Bachelor's Degree	B. Com
Background	Additional Qualification	Advanced Excel/NISM
	Company	HDFC Mutual Fund
Summer	Title	Investors perception about Investment in Mutual Fund with special reference to HDFC Mutual Funds
Internship Project	Area	Marketing
Troject	Duration	3 Months



Anurag Agarwal Regn. No.: FPB1517/010 Age: 23 yrs.



Guna Leela Venkata Sesha Sai Regn. No.: FPB1517/016 Age: 24 yrs.

	Academic Background	Bachelor's Degree	B.Tech
		Company	Deccan Centre for Innovation & Design (DCID)
		Title	A study on skill gap analysis in India
	Summer Internation	Area	Marketing
	Project	Duration	3 Months

Academic	Bachelor's Degree	B.A ( English)
Background	Additional Qualification	Post B.Tech in Electrical Engg
	Company	SAP Labs
	Title	Campus connect with SAP!!
Summer	Area	HR & Marketing
Internship Project	Duration	3 Months





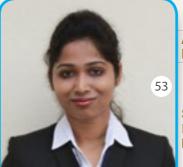
Priyanka Shome Regn. No.: FPB1517/025 Age: 27 yrs.

	Academic Background	Bachelor's Degree	
	75	Company	G4S
4		Title	Life cycle of security personnel
١	Summer Internship	Area	HR
	Project  Duration	Duration	3 Months

Academic	Bachelor's Degree	B. Com	
Background	Additional Qualification	MS Office	
	Company	ITC	
	Title	Employee welfare programmes	
Summer	Area	HR	
Internship Project	Duration	3 Months	



Putcha Venkata Saya Karthik Regn. No.: FPB1517/027 Age: 21 yrs.



M Haritha Regn. No.: FPB1517/029 Age: 23 yrs.

Academic Background	Bachelor's Degree	B. Com
	Company	TMI Networks Pvt Ltd
	Title	Job satisfaction at TMI
Summer	Area	HR
Internship Project	Duration	3 Months

Academic Background	Bachelor's Degree	B.Sc (COSH)
	Company	Eazycoach Educational Solutions Private Ltd.
Summer Internship Project	Title	A Study on using Social media as a channel for promoting a Startup
	Area	Marketing
	Duration	3 Months



Nilay Kushari Regn. No.: FPB1517/035 Age: 25 yrs.



Kandula Sai Swamy Regn. No.: FPB1517/041 Age: 23 yrs.

Academic Background	Bachelor's Degree	BBM
Summer Internship Project	Company	TATA Steel
	Title	A study on "Introduction of Creeper Mesh in Gherkins and other creeper Crops"
	Area	Marketing
	Duration	3 Months

Academic Background	Bachelor's Degree	B.Sc. (IT)
	Company	TATA Steel
	Title	Satisfaction Survey for Contract Workforce 2016
0	Area	HR
Summer Internship Project	Duration	3 Months



Ranjana Kiran Toppo Regn. No.: FPB1517/042 Age: 25 yrs.



Anirban Chakraborty Regn. No.: FPB1517/043 Age: 24 yrs.

Academic Background	Bachelor's Degree	B. Sc. in Hospitality & Hotel Administration
	Company	Bestseller India pvt Ltd
Work Experience	Designation	Fashion Consultant
	Duration	17 Months
	Company	BATA India
	Title	Corporate tieups for retail stores
Summer	Area	Marketing
Internship Project	Duration	3 Months

Academic Background	Bachelor's Degree	BBM
	Company	Reliance Fresh
Summer	Title	Sensory marketing of soft drinks at reliance store
	Area	Marketing
Internship Project	Duration	3 Months



Namrata Agarwal Regn. No.: FPB1517/045 Age: 23 yrs.



Sagar Apte Regn. No.: FPB1517/056 Age: 21 yrs.

Academic Background	Bachelor's Degree	
Summer Internship Project	Company	United Accrual Services
	Title	Hostel Survey
	Area	Marketing
	Duration	3 Months

Academic	Bachelor's Degree	BBA (H)
Background	Additional Qualification	Art of Living YES+ course
	Company	Decathlon Sports India Pvt. Ltd.
	Title	How to Increase Consumer Awareness and sales of Artengo (Racket Sports)
Summer	Area	Marketing
Internship Project	1SNIP STATE OF THE PROPERTY OF	3 Months



Rahul Dutta Regn. No.: FPB1517/057 Age: 24 yrs.



D Aishwariya Lakshmi Regn. No.: FPB1517/060 Age: 22 yrs.

Academic Background	Bachelor's Degree	
	Company	CareerVita India Pvt Ltd
Summer	Title	Study the customized sourcing methods of Career Vita India for Core Recruitment, and innovate methods for improving productivity
Internship	Area	HR
Project	Duration	3 Months

Academic Background	Bachelor's Degree	B.Tech (Biotechnology)
	Company	Zuventus Healthcare Ltd.
Work Experience	Designation	Marketing Executive
	Duration	12 Months
	Company	Teamwork Arts Pvt Ltd.
Summer Internship Project	Title	A study on the scope of the Kahaani festival in association with companies which focus on child welfare and development as part of their CSR activities.
	Area	HR
	Duration	3 Months



Gargee Bhuyan Regn. No.: FPB1517/064 Age: 26 yrs.



Aakash Verma Regn. No.: FPB1517/065 Age: 25 yrs.

Academic Background	Bachelor's Degree	BA
	Company	Technicolor India Pvt LTD
Work Experience	Designation	Jr. Metadata Specialist
	Duration	21 Months
	Company	Accolite India Pvt LTD
Summer	Title	HR-Recruitment
Internship Project	Area	HR
	Duration	3 Months

Academic Background	Bachelor's Degree	B.Com
	Company	Future Group
	Title	A study on consumer awareness of Kara Wipes
Summer	Area	Marketing
Internship Project	Duration	3 Months



Nishant Mishra Regn. No.: FPB1517/069 Age: 22 yrs.



Shubham Shukla Regn. No.: FPB1517/070 Age: 22 yrs.

Academic Background	Bachelor's Degree	B. Com
	Company	Future Group
	Title	Market survey of care met hand sanitizer
	Area	Marketing
Summer Internship Project	Duration	3 Months

Academic Background	Bachelor's Degree	B. A
	Company	Future Group
Summer Internship Project	Title	Marketing and distribution mamagment
	Area	Marketing
	Duration	3 Months



Ankit Kumar Mishra Regn. No.: FPB1517/071 Age: 23 yrs.



Gurpreet Singh Ahuja Regn. No.: FPB1517/072 Age: 23 yrs.

Academic Background	Bachelor's Degree	B.Tech
Summer Internship Project	Company	Byram Holdings
	Title	Retailer buying behaviour & perception towards cotton carry bags
	Area	Marketing
	Duration	3 Months

Academic Background	Bachelor's Degree	B. E (CS)
Summer Internship Project	Company	Franchise and Business Solutions
	Title	Understanding and analysing the scope of franchise business in INDIA
	Area	Marketing
	Duration	3 Months



Mallina Naga Sunayana Regn. No.: FPB1517/074 Age: 23 yrs.



Pooja Srivastava Regn. No.: FPB1517/078 Age: 23 yrs.

Academic Background	Bachelor's Degree	BBA-IT
	Company	Reliance Retail
7.6	Title	Training employees on improving the scan speed of scanning the item at Reliance Retail
Summer	Area	HR
Internship Project	Duration	3 Months

Academic Background	Bachelor's Degree	BBA (H)
Summer	Company	Tata Steel Limited
	Title	Organisational Restructuring and Manpower Planning
	Area	HR
Project	Duration	3 Months



Manita Kumari Regn. No.: FPB1517/084 Age: 24 yrs.



Disha Pahuja Regn. No.: FPB1517/092 Age: 22 yrs.

Academic Background	Bachelor's Degree	BBA
	Additional Qualification	YES+
Summer Internship Project	Company	Apollo Munich Health Insurance Company Limited
	Title	Identiying unique roles at the zonal level and defining and developing regional level competencies
	Area	HR
	Duration	3 Months

Academic Background	Bachelor's Degree	BBA (HR)
Summer Internship Project	Company	TATA Steel Ltd.
	Title	Satisfaction survey for contarct workforce 2016
	Area	HR
	Duration	3 Months



Shweta Khati Regn. No.: FPB1517/095 Age: 23 yrs.



Academic Background	Bachelor's Degree	B. Com
	Company	UAS International Pvt.
	Title	Report in UAS hostel in Rohini (Delhi)
Summer	Area	Marketing
Summer Internship Project	Duration	3 Months

Academic Background	Bachelor's Degree	B. Com
Summer Internship Project	Company	Neotia Getwel Healthcare Centre- Siliguri
	Title	Understand the company practice of Recruitment and Selection
	Area	HR
	Duration	3 Months



Dipannita Ghosh Regn. No.: FPB1517/097 Age: 24 yrs.



Gullapalli Sai Dileep Regn. No.: FPB1517/105 Age: 25 yrs.

Academic Background	Bachelor's Degree	B. Sc
	Company	Venkat Associates, Vijayawada
Work Experience	Designation	Marketing Executive
	Duration	12 Months
	Company	Scorpio Events Pvt. Ltd.
Summer	Title	A Study on satisfaction levels of participants at an event conducted by Scorpio Events Management Pvt Ltd
Internship Project	Area	Marketing/Operations
	Duration	3 Months

Academic Background	Bachelor's Degree	BBA
	Company	Merino Panel Products Ltd.
Summer Internship Project	Title	A Research on the market potential of decorative laminate with respect to universe (Counters) in Kolkata
	Area	Marketing
	Duration	3 Months



Gopal Rajwar Regn. No.: FPB1517/111 Age: 22 yrs.



Writoja Roy Regn. No.: FPB1517/114 Age: 22 yrs.

Academic Background		B.A. (English Honours)
Summer Internship Project	Company	IBIS-NOVOTEL
	Title	To study the employee satisfaction at IBIS-Novotel
	Area	HR
	Duration	3 Months

Academic	Bachelor's Degree	B. Com
Background	Additional Qualification	DCA (Diploma in Computer Application)
	Company	Arohan Foods Pvt. Ltd
Summer Internship	Title	A project on launching & branding a new meat store model to satisfy the customer needs based on their perception & awareness of foods safety and buying behaviour with special reference to raw pork meat
Area	Area	Marketing
	Duration	3 Months



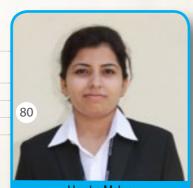
Dipankar Chetry Regn. No.: FPB1517/115 Age: 22 yrs.



Shiva Naicker Regn. No.: FPB1517/117 Age: 22 yrs.

Academic	Bachelor's Degree	BBA
Васкдгоипа	Company	Tata Steel Ltd.
Summer	Title	Training And Development In Tata Steel
Internship Project	Area	HR
	Duration	3 Months

Academic Background	Bachelor's Degree	BBA
Summer Internship Project	Company	TATA Steel. Ltd.
	Title	Organization restructing and manpower planning
	Area	HR
	Duration	3 Months



Harsha Mehra Regn. No.: FPB1517/118 Age: 23 yrs.



Mohammad Akhtar Regn. No.: FPB1517/119 Age: 24 yrs.

Academic Background	Bachelor's Degree	B.A (Hons) Journalism and Mass Communication
	Company	COCA-COLA
Summer	Title	To launch and scale up splash bar in Khurda town evaluating right cup size, pricing, instore communications & On-board study
Internship Proiect	Area	Marketing
Project	Duration	3 Months

Academic Background	Bachelor's Degree	B. Com
	Company	Transportbazaar.in
Summer	Title	Transporters reaction on online transportation services
Internship Project	Area	Marketing
	Duration	3 Months



Manish Nirola Regn. No.: FPB1517/120 Age: 23 yrs.



A Harish Kumar Regn. No.: FPB1517/088 Age: 22 yrs.

demic kground	Bachelor's Degree	B. Com
	Company	Big Bazaar
nmer	Title	A study on employee welfare measures in Big Bazaar - Hyderabad
ject	Area	HR
	Duration	3 Months



### IT-e-BUSINESS & MARKETING



Shweta Regn. No.: FPB1517/013 Age: 23 yrs.

Academic Background	Bachelor's Degree	
77	Company	Urbanclap
Summer	Title	Research on approved yoga instructers
Internship Project	Area	IT & Marketing
	Duration	3 Months

Academic Background	Bachelor's Degree	B.Sc. (Computer Science)
	Company	Dot Infosys
Work Experience	Designation	Service Engineer
	Duration	23 Months
	Company	MAX Secure Software
Summer Internship	Title	How to sell a new brand of an existing product. Study of the factors responsible for marketing of new brand of an existing product in MAX Secure Software
Project	Area	Marketing
	Duration	3 Months





	Academic	Bachelor's Degree	
Background	Background	Additional Qualification	M.Sc (Statistics)
		Company	Neo Group, Bangalore
	Summer	Title	A Study on Global In-house Centres of MNCs in India
	Internship Area Marketing	Marketing	
	Project	Duration	3 Months

Academic Background	Bachelor's Degree	B. Sc (Electronics)
	Company	RCS technologies
Summer Internship Project	Title	Segmenting, Targeting and positioning of fixed assets management solution
	Area	Marketing
	Duration	3 Months



Gunjan Kalra Regn. No.: FPB1517/101 Age: 22 yrs.



Gungun Regn. No.: FPB1517/137 Age: 22 yrs.

Bachelor's Degree	B.E
Additional Qualification	Embeded Course
Company	Innohabit technology pvt. Ltd.
Title	Sentimental analysis of the customer about different brands and retailers in social media     Analysis of startups regarding skill gaps and product managemnet practices
Area	IT
Duration	3 Months



### OPERATIONS & MARKETING



Moumita Roy Regn. No.: FPB1517/002 Age: 23 yrs.

Academic Background	Bachelor's Degree	B. Tech
	Additional Qualification	Advance Java
	Company	Panasonic India Pvt. Ltd.
Summer Internship Project	Title	A market research on consumer behaviour for Air Conditioner & it's branding activity in BTL level
	Area	Marketing
	Duration	3 Months

Academic Background	Bachelor's Degree	B. Tech
	Company	Berger Paints India Limited
	Title	Painting requirment analysis in Kolkata region retail sales perspective of Berger Paints India Ltd.
Summer	Area	Marketing
Internship Project	Duration	3 Months



Surajit Bhakat Regn. No.: FPB1517/012 Age: 24 yrs.



Malla Sirisha Rani Regn. No.: FPB1517/017 Age: 23 yrs.

Academic Background	Bachelor's Degree	B. Tech
	Company	Omega Hospitals
Summer Internship Project	Title	Quality Indicator analysis of Omega hospitals
	Area	Operations
	Duration	3 Months

Academic Background	Bachelor's Degree	B.Tech
	Company	Hindustan Aeronautics Limited - Foundry & Forge
	Title	Lost quoatation analysis for continual improvement in HAL, Foundary & Forge Division
Summer	Area	Marketing
Internship Project	Duration	3 Months





Nalukurthi Hanock Regn. No.: FPB1517/032 Age: 21 yrs.

Academic Background	Bachelor's Degree	B. Tech
	Additional Qualification	C, JAVA certification
Summer Internship Project	Company	Industrial Power Controls Limited
	Title	Customer Satisfaction Survey on IPC Services in Telangana state
	Area	Marketing
	Duration	3 Months

Academic	Bachelor's Degree	B. Tech
Background	Additional Qualification	C, Core JAVA certification
	Company	Context Technologies (P) limited
Work Experience	Designation	Jr. Software Developer
	Duration	14 Months
	Company	Decathlon Sports India
Summer Internship Project	Title	Analysis of customer acquisition in Decatholon, Sarjapura store
	Area	Retail & Marketing
	Duration	3 Months



Venkata Manoj Kumar Yaram Regn. No.: FPB1517/036 Age: 24 yrs.



L J Monica Regn. No.: FPB1517/038 Age: 26 yrs.

Academic Background	Bachelor's Degree	B. Tech
	Additional Qualification	Software Testing
Summer	Company	Bharat Heavy Electricals Limited
	Title	To develop an efficient fool proof system to ensure timely payment to vendors
nternship	Area	Operations
Project	Duration	3 Months

Academic Background	Bachelor's Degree	B. Tech
	Company	Isthriwala
Summer	Title	Study on Business expansions and collaboration initiatives with other companies in Isthriwala
	Area	Marketing
Internship Project	Duration	3 Months



### OPERATIONS & MARKETING



Gunday Sri Charan Regn. No.: FPB1517/050 Age: 22 yrs.

Academic Background	Bachelor's Degree	B. Tech
	Company	Dawn Sports & Recreations Pvt.Ltd. (Adventura)
Summer Internship Project	Title	Increasing brand awareness of 'Adventura' using digital media tools & promotional activities
	Area	Marketing
	Duration	3 Months

Academic	Bachelor's Degree	B. Tech
Background	Additional Qualification	Supply Chain Design (MITX),Project Management Techniques Operations Management (IIMBX)
	Company	Max Secure Software
	Title	Marketing & B2B Sales
Summer	Area	Marketing
Internship Project	Duration	3 Months



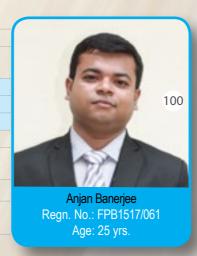
Bhaskarabhotla Uday Krishna Regn. No.: FPB1517/053 Age: 23 yrs.



Nihith Kumar Regn. No.: FPB1517/055 Age: 24 yrs.

Academic	Bachelor's Degree	B. Tech (Chemical)
Background	Additional Qualification	AOL YES+
	Company	Divis Laboratories Pvt Ltd.
Work Experience	Designation	Production-Supervisor
	Duration	8 Months
Summer Internship Project	Company	Hindustan Coca-Cola beverages pvt limited
	Title	A study on operational strategies implemented in Human Resources Management at Hindustan Coca Cola Beverages Pvt Ltd
	Area	Operations
	Duration	3 Months

Academic Background	Bachelor's Degree	B. Tech (Electrical)
	Additional Qualification	Basic Certification in Industrial Automation
	Company	Autometers Alliance Ltd.
Work Experience	Designation	Assistant Engineer
	Duration	42 Months
	Company	UrbanClap
Summer	Title	Business Development in UrbanClap in Non-booking Division
Internship Project	Area	Marketing
	Duration	3 Months





Gandham Anitha Regn. No.: FPB1517/067 Age: 22 yrs.

Academic Background	Bachelor's Degree	B. Tech
	Additional Qualification	LABVIEW
Summer Internship Project	Company	Amul
	Title	Study of Responses from Purchase Managers of Star Hotels on newly launched 'Amul Liquid Creamer' in Bangalore city
	Area	Marketing
	Duration	3 Months

Academic Background	Bachelor's Degree	B. Tech
	Company	Dharti Dredging and Infrastructure Ltd
Work Experience	Designation	Engineer
	Duration	35 Months
	Company	Adwise Analytics
Summer	Title	Innovative Marketing of technology products
Internship	Area	Marketing
Project	Duration	3 Months





Muheeb Syedsaif Regn. No.: FPB1517/075 Age: 26 yrs.

Academic	Bachelor's Degree	B.E (ECE)
Background	Additional Qualification	Hardware(A+), Networking(N+), HTML5, Marketing Analytics
	Company	Innov4sight Health & Biomedical Systems Pvt. Ltd.
	Title	Introducing HITA to Health care industry
Summer Internship Project	Area	Marketing
	Duration	3 Months

Academic Background	Bachelor's Degree	B. Tech (Chemical)
	Company	Hindustan coca-cola beverages pvt ltd
Summer Internship	Title	A study on operational strategies implemented in Human Resources Management at Hindustan Coca Cola Beverages Pvt Ltd
	Area	Operations
Project	Duration	3 Months



### OPERATIONS & MARKETING



Gandikota Mahesh Babu Regn. No.: FPB1517/087 Age: 24 yrs.

Academic Background	Bachelor's Degree	B. Tech
Summer Internship Project	Company	Sri lalitha parameswari spinnig mills
	Title	Introduction of Just in Time process in Spinntech for raising profits
	Area	Operations
	Duration	3 Months

Academic Background	Bachelor's Degree	B. Tech (Mech)
	Company	1)Jai Balaji Group of Industries Ltd 2) Graphite India Limited
Work Experience	Designation	1)Engineer 2)Dy.Engineer
	Duration	59 Months
	Company	Bengal Beverages Private Limited
Summer	Title	A Market survey of Right Execution Daily(RED)
Internship	Area	Marketing
Project	Duration	3 Months





Veerabommu Arundeep Regn. No.: FPB1517/102 Age: 25 yrs.

Academic Background	Bachelor's Degree	B. Tech (EEE)
Summer Internship Project	Company	Mascot Systems Private Limited
	Title	How incorrect inventory management can lead to lower the profits
	Area	Operations
	Duration	3 Months

Academic Background	Bachelor's Degree	
-	Company	Labotek Plastics Auxiliaries(India) Pvt. Ltd.
Summer Internship	Title	Inventory & Operation Management
	Area	Operations
Project	Duration	3 Months





Phaneendra Babu Ammisetty Regn. No.: FPB1517/104 Age: 23 yrs.

Academic Background	Bachelor's Degree	B. Tech
Summer Internship Project	Company	Bharat Fritz Werner Limited
	Title	Create customer delight by reducing lead period between order receipt to product delivery
	Area	Operations
	Duration	3 Months

Academic Background	Bachelor's Degree	B. E
	Additional Qualification	Done Infosys campus connect program in engineering
Summer Internship Project	Company	Micro labs ltd
	Title	Production planning for inhouse and third party manufacturing
	Area	Operations
	Duration	3 Months





Thatavarthi Priyanka Regn. No.: FPB1517/112 Age: 23 yrs.

Academic Background	Bachelor's Degree	B. Tech
Summer Internship Project	Company	Isthriwala
	Title	A study on Isthriwala emerging marketing opportunities and joint marketing initiatives
	Area	Marketing
	Duration	3 Months

Academic Background	Bachelor's Degree	B. Tech
	Company	Ccca Cola
Summer Internship Project	Title	The study of the importance of available Multiple Affordable Single Serve packs in Every Category Occasion and Outlet
	Area	Marketing
	Duration	3 Months



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These courses consist of Classroom Lectures, Individual and Group Presentations, Case Studies, Projects, Field work and Research work.



Regn. No.: MUB1517/002 Age: 24 yrs.

Academic Background	Bachelor's Degree	B.Com
	Company	LoadDial Services Pvt. Ltd.
Summer	Title	To evaluate and recommend listing of Loaddial onto BSE hi-tech platform.     Brand awareness of Loaddial in an around Bangalore.
Project	Area	Finance & Marketing
1 Tojoot	Duration	3 Months



Vishnu K Regn. No.: MUB1517/003 Age: 21 yrs.

Bachelor's Degree B.Com Academic Background Additional Qualification NISM Certification Impetus Wealth Management Pvt. Ltd. Company Title A Study on Comprehensive Wealth Management Approach Summer Internship Area Finance Project 3 Months Duration



Dheeraj Kumar Jaswal Regn. No.: MUB1517/010 Age: 30 yrs.

Aca Bad	ademic ckground	Bachelor's Degree	BBA
		Company	M/S Navsukh Enterprises Private Limited
Wo	rk Experience	Designation	Manager - Operations & Sales
		Duration	96 Months
		Company	Global Mergers
Sur	mmer	Title	A Comprehensive Study of Procuring Private Equity By SMEs
Inte	ernship	Area	Finance
Pro	oject	Duration	3 Months



Salik Ahmed Regn. No.: MUB1517/023



Bachelor's Degree	B. Com (Honours)
Company	UAS International Pvt. Ltd.
Title	Marketing strategies of UAS international Pvt. Ltd.
Area	Sales and Marketing
Duration	3 Months



Shristy Shrivastav Regn. No.: MUB1517/024 Age: 25 yrs.

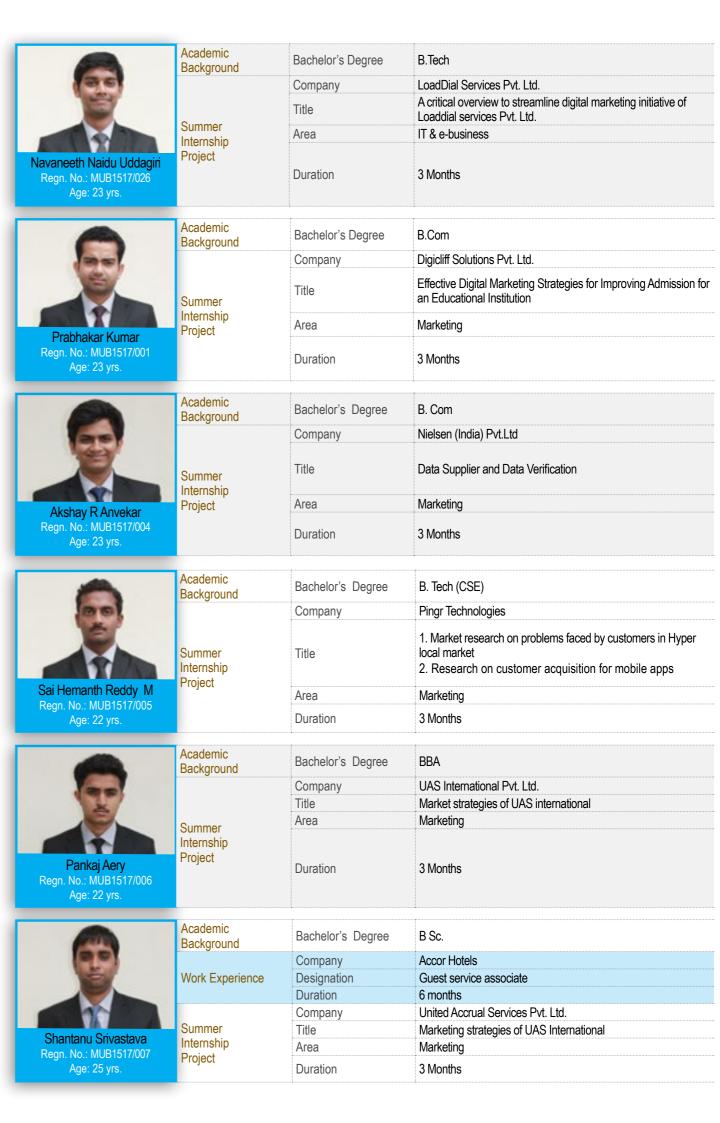
Bachelor's Degree B. Com Academic Background NISM Certification, IPCC (Second Groups); CPT Additional Qualification 1. UAS International Pvt. Ltd. Company 2. Impetus Wealth Management Pvt. Ltd. Summer 1. Marketing Strategy of UAS International Pvt. Ltd. Internship Title 2. Wealth Management: A Comprehensive Study Project Marketing & Finance Area Duration 3 Months



Regn. No.: MUB1517/029

Academic Background	Bachelor's Degree	B. Com (Computers)
	Company	Hindustan Coca-Cola. Beverages Pvt. Ltd.
	Title	A study Transportation of shipping department
Summer	Area	Marketing
nternship Project	Duration	3 Months

	Academic Background	Bachelor's Degree	BBA
	Dackground	Company	Apna Paper Mills Pvt. Ltd.
1		Title	Enhancing Quality of Recruitment
	Summer	Area	Humar Resource
Indrani Singh Regn. No.: MUB1517/030 Age: 21 yrs.	Internship Project	Duration	3 Months
•	Academic Background Summer Internship	Bachelor's Degree	B.Com (Computers)
		Company	LoadDial Services Pvt. Ltd.
		Title	Franchises development with placement consultancies
Ashwini K	Project	Area	Human Resource
Regn. No.: MUB1517/009 Age: 21 yrs.		Duration	3 Months
	Academic Background	Bachelor's Degree	BBA (H)
96		Company	UAS International
	Summer Internship	Title	Recruitment and Selection Strategies Of UAS International
Piyali Ghosh	Project	Area	Marketing
Regn. No.: MUB1517/014 Age: 23 yrs.		Duration	3 Months
•	Academic Background	Bachelor's Degree	BBA
D 5-	Daoigiouna	Company	LoadDial Services Pvt. Ltd.
		Title	Finding out the Awareness of the advantage of Job description
10	Summer	Area	Human Resource
Jagannath Das Regn. No.: MUB1517/016 Age: 21 yrs.	Internship Project	Duration	3 Months
-	Academic Background	Bachelor's Degree	B.E (Electronics & Tele Comm)
	Dackground	Company	Winome Technologies Pvt. Ltd.
-		Title	Business Analytics Team FTE Support
	Summer	Area	IT & e-business
/ilasith Kumar Soddisetty Regn. No.: MUB1517/019 Age: 25yrs.	Internship Project	Duration	3 Months
_	Academic Background	Bachelor's Degree	B.E (Electronics & Comm)
96		Company	Winome Technologies Pvt. Ltd.
(4)		Title	Tresiba Drug Performance analysis in European Market
-	Summer	Area	IT & e-business
Amrita Barman Regn. No.: MUB1517/022		Duration	3 Months



	Academic Background	Bachelor's Degree	B.Tech
200		Company	Load Dial Services Pvt. Ltd.
Samudrala Venkatesh Regn. No.: MUB1517/008 Age: 22 yrs.		Title	Customer Attitude Towards Loyalty cards
	Summer Internship Project	Area	Marketing
		Duration	3 Months
	Academic Background	Bachelor's Degree	BCA
as.		Company	Digicliff Solutions Pvt. Ltd.
	Summer Internship	Title	Admission intelligence – Student Acquisition through digital Marketing
Ashish Kumar Mishra	Project	Area	Marketing
Regn. No.: MUB1517/013 Age: 24 yrs.	110,000	Duration	3 Months
	Academic	Bachelor's Degree	B. Tech
	Background	Additional Qualification	.Net and Java
		Company	Dathan e-commerce pvt ltd.
	Work Experience	Designation	Management Trainee
	Work Experience	Duration	8 Months
		Company	Industrial Engineering Corporation
Syed Alay Mofassir	Summer	Title	Execution of Marketing & Sales Strategies for Channel Developmer Lead Generation, Brand Building & Digital Marketing
Regn. No.: MUB1517/015	Internship	Area	
Age: 23 yrs.	Project		Marketing
		Duration	3 Months
_	Academic Background	Bachelor's Degree	B. Com
(ave)		Company	UAS International Pvt. Ltd.
No. of Contract of		Title	Marketing Strategy of UAS International Pvt. Ltd.
	Cummor	Area	Marketing
Hara Prasad Sahu Regn. No.: MUB1517/017 Age: 21 yrs.	Summer Internship Project	Duration	3 Months
400	Academic	Bachelor's Degree	B. Sc
	Background	•	Tochak Tochnology
6	Background	Company	Tespak Technology
9	Background	•	A Study on Customer Satisfaction of Hyper-local Marketing a
3	Summer	Company Title	A Study on Customer Satisfaction of Hyper-local Marketing a Bangalore
Anmol Patiyal Regn. No.: MUB1517/018 Age: 22 yrs.		Company	A Study on Customer Satisfaction of Hyper-local Marketing a
Regn. No.: MUB1517/018	Summer Internship	Company Title Area	A Study on Customer Satisfaction of Hyper-local Marketing a Bangalore Marketing
Regn. No.: MUB1517/018	Summer Internship Project	Company Title Area Duration	A Study on Customer Satisfaction of Hyper-local Marketing a Bangalore Marketing  3 Months
Regn. No.: MUB1517/018 Age: 22 yrs.	Summer Internship Project  Academic Background  Summer Internship	Company Title Area  Duration  Bachelor's Degree	A Study on Customer Satisfaction of Hyper-local Marketing a Bangalore Marketing  3 Months  B. Tech (ECE) Load Dial Private Services Ltd  1. A study on transport directories in order to prepare a marketing
Regn. No.: MUB1517/018	Summer Internship Project  Academic Background  Summer	Company Title Area  Duration  Bachelor's Degree Company	A Study on Customer Satisfaction of Hyper-local Marketing a Bangalore Marketing  3 Months  B. Tech (ECE) Load Dial Private Services Ltd  1. A study on transport directories in order to prepare a mark research questionnaire on the hypothesis of Load Dial for this party logistics.





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